

Summary of Consolidated Financial Results
for the Third Quarter of Fiscal Year Ending March 31, 2014
(Nine Months Ended December 31, 2013)

[Japanese GAAP]

Company name: Japan System Techniques Co., Ltd.	Listing: Tokyo Stock Exchange, Second Section
Stock code: 4323	URL: http://www.jast.jp
Representative: Takeaki Hirabayashi, President and CEO	
Contact: Noriaki Okado, Director and CFO	Tel: +81-6-4560-1000
Scheduled date of filing of Quarterly Report:	February 14, 2014
Scheduled date of payment of dividend:	-
Preparation of supplementary materials for quarterly financial results:	None
Holding of quarterly financial results meeting:	None

Note: The original disclosure in Japanese was released on February 13, 2014 at 16:00 (GMT +9).

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Third Quarter Ended December 31, 2013 (April 1, 2013 – December 31, 2013)

(1) Consolidated results of operations (Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended Dec. 31, 2013	7,116	8.4	(57)	-	(19)	-	(50)	-
Nine months ended Dec. 31, 2012	6,565	3.7	(74)	-	(50)	-	(62)	-

Note: Comprehensive income (million yen) Nine months ended Dec. 31, 2013: (22) (n.a.)

Nine months ended Dec. 31, 2012: (60) (n.a.)

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended Dec. 31, 2013	(10.46)	-
Nine months ended Dec. 31, 2012	(13.23)	-

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Dec. 31, 2013	7,586	4,478	58.2	885.70
As of Mar. 31, 2013	8,050	4,489	55.0	929.70

Reference: Shareholders' equity (million yen) As of Dec. 31, 2013: 4,412 As of Mar. 31, 2013: 4,429

2. Dividends

	Dividend per share				
	1Q-end	2Q-end	3Q-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended Mar. 31, 2013	-	0.00	-	25.00	25.00
Fiscal year ending Mar. 31, 2014	-	0.00	-		
Fiscal year ending Mar. 31, 2014 (forecasts)				25.00	25.00

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2014 (April 1, 2013 – March 31, 2014)

(Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	10,900	7.5	400	27.3	450	26.4	225	33.2	47.32

Note: Revisions to the most recently announced consolidated earnings forecasts: None

*** Notes**

(1) Changes in consolidated subsidiaries during the period (changes in scope of consolidation): None

Newly added: -

Excluded: -

(2) Application of special accounting methods for presenting quarterly consolidated financial statements: None

(3) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others: None

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting-based estimates: None

4) Restatements: None

(4) Number of outstanding shares (common stock)

1) Number of shares outstanding at the end of period (including treasury stock)

As of Dec. 31, 2013:	5,345,830 shares	As of Mar. 31, 2013:	5,128,330 shares
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2) Number of shares of treasury stock at the end of period

As of Dec. 31, 2013:	364,210 shares	As of Mar. 31, 2013:	364,140 shares
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3) Average number of shares outstanding during the period

Nine months ended Dec. 31, 2013:	4,809,941 shares	Nine months ended Dec. 31, 2012:	4,753,536 shares
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Note 1: Information regarding the implementation of quarterly review procedures

The current quarterly summary report is exempted from quarterly review procedures based on the Financial Instruments and Exchange Act. At the time of disclosure, the review procedures for the quarterly financial statements have been completed.

Note 2: Cautionary statement with respect to forward-looking statements

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to the Company's management at the time the materials were prepared, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts. Please refer to "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Explanation of Consolidated Forecasts and Other Forward-looking Statements" on page 3 for forecast assumptions and notes of caution for usage.

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1. Qualitative Information on Quarterly Consolidated Financial Performance

(1) Explanation of Results of Operations

In the first nine months of the current fiscal year, consolidated results of the Japan System Techniques Group (Japan System Techniques Co., Ltd. and its consolidated subsidiaries, hereafter “the Group”) were as follows: net sales of 7,116 million yen (up 8.4% from the same period of the previous fiscal year), operating loss of 57 million yen (vs. operating loss of 74 million yen in the same period of the previous fiscal year), ordinary loss of 19 million yen (vs. ordinary loss of 50 million yen in the same period of the previous fiscal year), and net loss of 50 million yen (vs. net loss of 62 million yen in the same period of the previous fiscal year). Net sales and profits increased, which trended generally in line with plans. Results by segment were as follows.

In the software business (individualized contracted software development), net sales and profits increased. Orders from the telecommunications industry and educational institutions declined, but increased from the service/retail industry, the manufacturing industry, and the finance/insurance/brokerage industry sector. Net sales totaled 4,823 million yen (up 8.9% from the same period of the previous fiscal year) and operating income 60 million yen (vs. operating loss of 57 million yen in the same period of the previous fiscal year).

In the package business (development, sale and related services of operational reform packages for schools), net sales and profits declined. End user computing (EUC: contracted development of package-related systems), IT equipment sales and program product (PP) sales to universities declined, but maintenance, introduction support increased. Net sales totaled 1,061 million yen (down 8.1% from the same period of the previous fiscal year) and due to an increase in research and development expenses for product development, operating loss totaled 1 million yen (vs. operating income of 179 million yen in the same period of the previous fiscal year).

In the system sales business (IT equipment sales and IT/telecom infrastructure construction), net sales and profits increased. Although equipment sales to universities declined, orders from system integration (SI) projects for public sectors increased sharply. As a result, net sales totaled 1,073 million yen (up 16.5% from the same period of the previous fiscal year), and operating income 16 million yen (vs. operating loss of 21 million yen in the same period of the previous fiscal year).

Lastly, in the medical big data business (inspection, analysis and related services of medical information), in addition to automated inspection services for health insurance claims, the expansion of notification and data analysis services steadily expanded contracts, boosting sales and profits. Net sales totaled 157 million yen (up 168.4% from the same period of the previous fiscal year), and operating loss 131 million yen (vs. operating loss of 174 million yen in the same period of the previous fiscal year).

Features of the Group’s quarterly results

A feature of the Group’s software, package and systems sales, and medical big data businesses is that the delivery inspection period of most customers concentrates in March, the last month of the fiscal year for most companies, and then in September, the last month of the second quarter. This means that the Group’s earnings in the first and third quarters tend to be much smaller than in the second and fourth quarters.

(2) Explanation of Financial Position

1) Balance sheet position

The balance of current assets at the end of the third quarter was 5,463 million yen, down 668 million yen over the end of the previous fiscal year. This was mainly due to the net result of an increase in cash and deposits due to short-term loans payable and other items, and a decrease in notes and accounts receivable-trade. The balance of noncurrent assets was 2,123 million yen at the end of the third quarter, up 204 million yen over the end of the previous fiscal year, mainly due to increases from the long-term time deposits and purchase of investment securities.

The balance of current liabilities at the end of the third quarter was 1,704 million yen, down 490 million yen over the end of the previous fiscal year. This was mainly due to the net result of an increase in short-term loans payable, and decreases due to payments for notes and accounts payable-trade and income taxes paid. The balance of noncurrent liabilities was 1,404 million yen at the end of the third quarter, up 38 million yen over the end of the previous fiscal year.

The balance of net assets was 4,478 million yen at the end of the third quarter, down 11 million yen over the end of the previous fiscal year. This was mainly due to the net result of increases in capital stock and capital surplus due to the exercise of subscription rights to shares, and a decrease in retained earnings due to the payment of dividends.

2) Cash flows

Cash and cash equivalents increased 499 million yen from 1,609 million yen at the start of the current fiscal year to 2,109 million yen at the end of the first nine months of the current fiscal year.

Cash flows by category were as follows.

Cash flows provided by operating activities totaled 267 million yen, compared with 270 million yen used in the same period of the previous fiscal year. This was mainly due to the net result of increases from notes and accounts receivable-trade and a decrease in inventories, and decreases from notes and accounts payable-trade and advances received.

Cash flows used in investing activities totaled 22 million yen, compared with 265 million yen used in the same period of the previous fiscal year. The main difference was the net result of a decrease in payments for guarantee deposits and an increase from the collection of guarantee deposits, and decreases from purchases of investment securities and software.

Cash flows provided by financing activities totaled 251 million yen, compared with 130 million yen provided in the same period of the previous fiscal year. The main difference factor was an increase from issuance of common stock.

(3) Explanation of Consolidated Forecasts and Other Forward-looking Statements

In the first nine months of the current fiscal year, the Japanese economy remained on a gradual recovery path due to yen depreciation and higher share prices triggered by the government's economic stimulus measures and the Bank of Japan's monetary policy. However, the outlook for the economy remained uncertain due to downside risk factors including speculation regarding the tapering and ending of quantitative easing in the US and concerns of a slowdown of the economies of China and other emerging countries.

In the domestic IT industry, net sales in the information services sector remained positive on a year-on-year basis according to the Ministry of Economy, Trade and Industry's latest "Survey of Selected Service Industries" (final figures as of November 2013), reflecting the ongoing recovery in the overall industry. However, we regard the recovery as fragile given the aforementioned uncertainties regarding the outlook of the economy.

Despite the difficult business environment, the Group will steadily implement the core strategies it announced early in the fiscal year to achieve its business targets. The Group's strategy for each business segment is discussed below.

In the software business, the Group is moving forward with establishing a regional-based business structure with head offices in Tokyo and Osaka. The Group has reorganized the Tokyo head office into two business divisions targeting the "big data" market. In the Osaka head office, the Group has newly established a department for planning and proposing new solutions to continue to strengthen its earnings foundation and move forward with proposal-based marketing to achieve continued earnings expansion. Also, the Group has reorganized its financial-related division into three regional bases, and will continue to expand its contracted development business and work to expand sales of "BankNeo," a data integration package for financial institutions.

In the package business, the Group established business divisions in the greater Kanto and greater Kansai to localize operations and firmly expand its market share in each region, and will provide the latest educational IT services including information terminals and hosting services. Also, the Group will start development and sales promotion activities aimed at developing next-generation mainstay products, moving forward with alliances, and achieving sales results of solutions for universities in China. Furthermore, it will continuously work to ensure that the school operations reform package “GAKUEN” becomes the dominant brand in the education market.

In the system sales business, the Group will focus on expanding business from core clients and acquiring new clients in high-margin SE services, and on launching new solutions utilizing cloud technology to build a new business platform and maintain earnings expansion.

Lastly, in the medical big data business, the Group will work to ensure the business makes a contribution as an independent business by appointing a dedicated business head, and an advisor to expand the business's advisory functions. It will also make its claims checking and analysis systems available over the cloud to third-party claims checking service providers.

Based on the above, we maintain the initial consolidated earnings forecasts for FY3/14 that we released on May 10, 2013; net sales of 10,900 million yen (up 7.5% from the previous fiscal year), operating income of 400 million yen (up 27.3% from the previous fiscal year), ordinary income of 450 million yen (up 26.4% from the previous fiscal year), and net income of 225 million yen (up 33.2% from the previous fiscal year).

2. Matters Related to Summary Information (Notes)

(1) Changes in Consolidated Subsidiaries during the Period

Not applicable.

(2) Application of Special Accounting Methods for Presenting Quarterly Consolidated Financial Statements

Not applicable.

(3) Changes in Accounting Policies and Accounting-based Estimates, and Restatements

Not applicable.

3. Important Information about Going Concern Assumption

Not applicable.

4. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

	(Thousands of yen)	
	FY3/13 (As of Mar. 31, 2013)	Third quarter of FY3/14 (As of Dec. 31, 2013)
Assets		
Current assets		
Cash and deposits	2,938,177	3,349,072
Notes and accounts receivable-trade	2,337,520	1,383,444
Merchandise and finished goods	145,160	51,573
Work in process	291,906	409,312
Raw materials and supplies	3,112	3,899
Deferred tax assets	194,068	161,102
Other	224,350	110,474
Allowance for doubtful accounts	(3,056)	(5,664)
Total current assets	6,131,241	5,463,215
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	550,476	551,886
Accumulated depreciation	(232,452)	(259,908)
Buildings and structures, net	318,024	291,977
Land	142,361	142,361
Other	240,953	251,247
Accumulated depreciation	(144,711)	(165,100)
Other, net	96,242	86,147
Total property, plant and equipment	556,627	520,486
Intangible assets		
Goodwill	35,338	29,102
Software	18,563	53,602
Other	7,189	7,189
Total intangible assets	61,091	89,894
Investments and other assets		
Investment securities	233,938	372,558
Long-term loans receivable	2,694	-
Deferred tax assets	245,413	245,043
Guarantee deposits	329,950	299,532
Prepaid pension cost	115,869	127,664
Other	433,876	525,609
Allowance for doubtful accounts	(60,549)	(57,588)
Total investments and other assets	1,301,192	1,512,819
Total noncurrent assets	1,918,912	2,123,199
Total assets	8,050,153	7,586,415

	(Thousands of yen)	
	FY3/13 (As of Mar. 31, 2013)	Third quarter of FY3/14 (As of Dec. 31, 2013)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	901,615	363,785
Short-term loans payable	17,309	262,040
Current portion of long-term loans payable	2,400	2,400
Income taxes payable	154,452	11,152
Provision for bonuses	383,366	263,330
Provision for directors' bonuses	24,829	23,026
Other	710,917	778,394
Total current liabilities	2,194,889	1,704,130
Noncurrent liabilities		
Long-term loans payable	4,200	2,400
Provision for retirement benefits	888,617	903,570
Provision for directors' retirement benefits	397,697	419,171
Other	75,209	79,087
Total noncurrent liabilities	1,365,724	1,404,228
Total liabilities	3,560,614	3,108,359
Net assets		
Shareholders' equity		
Capital stock	924,223	990,052
Capital surplus	885,862	951,690
Retained earnings	2,865,993	2,696,581
Treasury stock	(266,494)	(266,539)
Total shareholders' equity	4,409,584	4,371,784
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	34,414	58,876
Foreign currency translation adjustment	(14,720)	(18,452)
Total accumulated other comprehensive income	19,694	40,423
Subscription rights to shares	984	764
Minority interests	59,275	65,082
Total net assets	4,489,539	4,478,056
Total liabilities and net assets	8,050,153	7,586,415

(2) Quarterly Consolidated Statements of Income and Comprehensive Income**Quarterly Consolidated Statements of Income****(For the Nine-month Period)**

	(Thousands of yen)	
	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)	First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)
Net sales	6,565,408	7,116,854
Cost of sales	5,379,077	5,855,410
Gross profit	1,186,331	1,261,443
Selling, general and administrative expenses	1,260,459	1,318,450
Operating loss	(74,128)	(57,007)
Non-operating income		
Interest income	7,478	9,785
Dividends income	3,726	5,371
Rent income	11,420	10,982
Subsidy income	2,615	19,766
Other	7,317	11,038
Total non-operating income	32,557	56,943
Non-operating expenses		
Interest expenses	1,204	3,469
Rent expenses	6,075	14,524
Other	1,611	1,620
Total non-operating expenses	8,890	19,614
Ordinary loss	(50,461)	(19,678)
Loss before income taxes and minority interests	(50,461)	(19,678)
Income taxes	8,046	28,834
Loss before minority interests	(58,507)	(48,512)
Minority interests in income	4,404	1,795
Net loss	(62,912)	(50,307)

Quarterly Consolidated Statements of Comprehensive Income
(For the Nine-month Period)

(Thousands of yen)

	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)	First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)
Loss before minority interests	(58,507)	(48,512)
Other comprehensive income		
Valuation difference on available-for-sale securities	(2,068)	24,461
Foreign currency translation adjustment	305	1,361
Total other comprehensive income	(1,762)	25,822
Comprehensive income	(60,269)	(22,689)
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	(64,880)	(29,578)
Comprehensive income attributable to minority interests	4,610	6,888

(3) Quarterly Consolidated Statements of Cash Flows

(Thousands of yen)

	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)	First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)
Net cash provided by (used in) operating activities		
Loss before income taxes and minority interests	(50,461)	(19,678)
Depreciation and amortization	40,340	54,986
Depreciation of software	6,612	9,122
Amortization of goodwill	4,157	6,236
Increase (decrease) in provision for bonuses	(166,265)	(120,035)
Increase (decrease) in provision for retirement benefits	24,015	14,209
Decrease (increase) in prepaid pension costs	6,829	(11,794)
Interest and dividends income	(11,204)	(15,156)
Interest expenses	1,204	3,469
Decrease (increase) in notes and accounts receivable-trade	437,264	958,800
Increase (decrease) in advances received	233,115	102,064
Decrease (increase) in inventories	(422,519)	(24,049)
Increase (decrease) in notes and accounts payable-trade	(292,322)	(537,995)
Other, net	81,967	(17,050)
Subtotal	(107,266)	403,128
Interest and dividends income received	12,224	15,828
Interest expenses paid	(1,204)	(3,564)
Income taxes paid	(173,854)	(147,632)
Net cash provided by (used in) operating activities	(270,101)	267,759
Net cash provided by (used in) investing activities		
Decrease (increase) in time deposits	(26)	(6,653)
Purchase of property, plant and equipment	(47,848)	(15,605)
Proceeds from cancellation of insurance funds	-	8,642
Purchase of software	(2,797)	(44,161)
Purchase of investment securities	(1,680)	(101,602)
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(18,788)	-
Payments for guarantee deposits	(196,777)	(1,186)
Proceeds from collection of guarantee deposits	6,072	138,420
Other, net	(3,383)	(705)
Net cash provided by (used in) investing activities	(265,230)	(22,852)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	279,223	243,031
Proceeds from long-term loans payable	7,800	-
Repayment of long-term loans payable	(41,687)	(1,800)
Proceeds from issuance of common stock	4,516	131,437
Purchase of treasury stock	-	(44)
Cash dividends paid	(118,689)	(119,104)
Cash dividends paid to minority shareholders	(478)	(1,283)
Other, net	(180)	(388)
Net cash provided by (used in) financing activities	130,504	251,847
Effect of exchange rate change on cash and cash equivalents	8,705	2,758
Net increase (decrease) in cash and cash equivalents	(396,121)	499,514
Cash and cash equivalents at beginning of period	2,015,704	1,609,962
Cash and cash equivalents at end of period	1,619,582	2,109,476

(4) Notes to Quarterly Consolidated Financial Statements**Going Concern Assumption**

Not applicable.

Significant Changes in Shareholders' Equity

Following the exercise of subscription rights to shares, capital stock and capital surplus increased 65,828 thousand yen each during the first nine months of FY3/14, to 990,052 thousand yen and 951,690 thousand yen, respectively, at the end of the third quarter of the current fiscal year.

Segment and Other Information**I. First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)****1. Information related to net sales and profit or loss for each reportable segment (Thousands of yen)**

	Software business	Package business	System sales business	Medical big data business	Total	Adjustment (Note 1)	Amounts shown on quarterly consolidated statements of income (Note 2)
Net sales							
1. External sales	4,429,791	1,155,698	921,161	58,756	6,565,408	-	6,565,408
2. Inter-segment sales and transfers	3,260	-	29,812	-	33,073	(33,073)	-
Total	4,433,051	1,155,698	950,974	58,756	6,598,481	(33,073)	6,565,408
Segment profit (loss)	(57,932)	179,704	(21,250)	(174,650)	(74,128)	-	(74,128)

Notes: 1. There is no adjustment to segment profit or loss because all of the operating expenses are allocated to each reportable segment.

2. Segment loss is consistent with operating loss shown on the quarterly consolidated statements of income.

2. Information related to impairment losses on noncurrent assets, goodwill, etc. for each reportable segment**Significant change in goodwill**

In the software business, the Company purchased the stock of NewNeeds Co., Ltd. and SafeNeeds Co., Ltd. and made them consolidated subsidiaries in the first six months of FY3/13. Goodwill of 41,574 thousand yen emerged related to the purchases.

II. First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)**1. Information related to net sales and profit or loss for each reportable segment (Thousands of yen)**

	Software business	Package business	System sales business	Medical big data business	Total	Adjustment (Note 1)	Amounts shown on quarterly consolidated statements of income (Note 2)
Net sales							
1. External sales	4,823,994	1,061,795	1,073,361	157,702	7,116,854	-	7,116,854
2. Inter-segment sales and transfers	16,765	-	28,085	-	44,850	(44,850)	-
Total	4,840,759	1,061,795	1,101,446	157,702	7,161,704	(44,850)	7,116,854
Segment profit (loss)	60,182	(1,863)	16,329	(131,655)	(57,007)	-	(57,007)

Notes: 1. There is no adjustment to segment profit or loss because all of the operating expenses are allocated to each reportable segment.

2. Segment loss is consistent with operating loss shown on the quarterly consolidated statements of income.

2. Information related to impairment losses on noncurrent assets, goodwill, etc. for each reportable segment

Not applicable.

3. Information related to revisions for reportable segments

The Group formerly had three reportable business segments of "software," "package," and "system sales," but added "medical big data" business (inspection, analysis and related services of medical information) as a reportable business segment beginning from the first quarter of the current fiscal year in light of the growing monetary importance of the business. The segment information for the first nine months of FY3/13 is prepared and disclosed based on the reportable segment categories after the revision as shown in "I. First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012), 1. Information related to net sales and profit or loss for each reportable segment."

5. Supplementary Information

Goods Manufactured, Orders Received and Sales

Reportable segment categories are revised from the first quarter of the current fiscal year as described in the section “4. Quarterly Consolidated Financial Statements, (4) Notes to Quarterly Consolidated Financial Statements (Segment and Other Information).” Year-on-year changes are presented by using adjusted figures for the first nine months of FY3/13 according to new reportable segment categories.

(1) Goods Manufactured

Goods manufactured in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)	Year-on-year (%)
Software business	4,010,664	106.5
Package business	722,786	98.7
System sales business	918,411	113.3
Medical big data business	203,547	201.0
Total	5,855,410	108.2

Notes: 1. The above amounts are based on cost of sales; inter-segment transactions have been eliminated.
2. The above amounts do not include consumption taxes.

(2) Orders Received

Orders received in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	Orders received	Year-on-year (%)	Order backlog	Year-on-year (%)
Software business	4,825,728	102.7	1,343,934	97.2
Package business	1,458,510	101.6	809,318	104.6
System sales business	1,254,785	125.2	320,470	52.4
Medical big data business	84,728	26.9	201,685	74.5
Total	7,623,752	102.3	2,675,408	88.1

Notes: 1. The above amounts are based on selling prices; inter-segment transactions have been eliminated.
2. The above amounts do not include consumption taxes.

(3) Sales

Sales in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)	Year-on-year (%)
Software business	4,823,994	108.9
Package business	1,061,795	91.9
System sales business	1,073,361	116.5
Medical big data business	157,702	268.4
Total	7,116,854	108.4

Notes: 1. Inter-segment transactions have been eliminated.
2. The following table indicates sales amounts to major customers and their ratios to total sales amount. (Thousands of yen)

Customers	First nine months of FY3/13 (Apr. 1, 2012 – Dec. 31, 2012)		First nine months of FY3/14 (Apr. 1, 2013 – Dec. 31, 2013)	
	Amount	%	Amount	%
DUSKIN CO., LTD.	477,629	7.3	531,628	7.5
NTT COMWARE WEST CORPORATION	645,145	9.8	481,028	6.8
TIS Inc.	283,204	4.3	328,329	4.6

3. The above amounts do not include consumption taxes.

This financial report is solely a translation of “Kessan Tanshin” (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.