

**Summary of Consolidated Financial Results**  
**for the First Quarter of Fiscal Year Ending March 31, 2014**  
**(Three Months Ended June 30, 2013)**

[Japanese GAAP]

Company name:	Japan System Techniques Co., Ltd.	Listing:	Tokyo Stock Exchange, Second Section
Stock code:	4323	URL:	http://www.jast.jp
Representative:	Takeaki Hirabayashi, President and CEO		
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Scheduled date of filing of Quarterly Report:			August 5, 2013
Scheduled date of payment of dividend:			-
Preparation of supplementary materials for quarterly financial results:	None		
Holding of quarterly financial results meeting:	None		

Note: The original disclosure in Japanese was released on August 2, 2013 at 16:00 (GMT +9)

(All amounts are rounded down to the nearest million yen)

**1. Consolidated Financial Results for the First Quarter Ended June 30, 2013 (April 1, 2013 – June 30, 2013)**

(1) Consolidated results of operations (Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended Jun. 30, 2013	2,544	14.1	(105)	-	(95)	-	(75)	-
Three months ended Jun. 30, 2012	2,230	9.2	0	-	9	-	(1)	-

Note: Comprehensive income (million yen) Three months ended Jun. 30, 2013: (60) (n.a.)

Three months ended Jun. 30, 2012: (4) (n.a.)

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended Jun. 30, 2013	(15.90)	-
Three months ended Jun. 30, 2012	(0.38)	-

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 30, 2013	7,992	4,316	53.2	889.77
As of Mar. 31, 2013	8,050	4,489	55.0	929.70

Reference: Shareholders' equity (million yen) As of Jun. 30, 2013: 4,249 As of Mar. 31, 2013: 4,429

**2. Dividends**

	Dividend per share				
	1Q-end	2Q-end	3Q-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended Mar. 31, 2013	-	0.00	-	25.00	25.00
Fiscal year ending Mar. 31, 2014	-	-	-	-	-
Fiscal year ending Mar. 31, 2014 (forecasts)	-	0.00	-	25.00	25.00

Note: Revisions to the most recently announced dividend forecast: None

**3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2014 (April 1, 2013 – March 31, 2014)**

(Percentages represent year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	4,867	3.7	0	-	7	(77.3)	0	-	-
Full year	10,900	7.5	400	27.3	450	26.4	225	33.2	47.32

Note: Revisions to the most recently announced consolidated earnings forecasts: None

**\* Notes**

(1) Changes in consolidated subsidiaries during the period (changes in scope of consolidation): None

Newly added: - Excluded: -

(2) Application of special accounting methods for presenting quarterly consolidated financial statements: None

(3) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others: None

2) Changes in accounting policies other than 1) above: None

3) Changes in accounting-based estimates: None

4) Restatements: None

(4) Number of outstanding shares (common stock)

1) Number of shares outstanding at the end of period (including treasury stock)

Jun. 30, 2013:	5,140,130 shares	Mar. 31, 2013:	5,128,330 shares
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2) Number of shares of treasury stock at the end of period

Jun. 30, 2013:	364,210 shares	Mar. 31, 2013:	364,140 shares
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3) Average number of shares outstanding during the period

Three months ended Jun. 30, 2013:	4,769,375 shares	Three months ended Jun. 30, 2012:	4,749,610 shares
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Note 1: Information regarding the implementation of quarterly review procedures

The current quarterly summary report is exempted from quarterly review procedures based on the Financial Instruments and Exchange Act. At the time of disclosure, the review procedures for the quarterly financial statements have been completed.

Note 2: Cautionary statement with respect to forward-looking statements

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to the Company's management at the time the materials were prepared, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts. Please refer to "1. Qualitative Information on Quarterly Consolidated Financial Performance, (3) Explanation of Consolidated Forecasts and Other Forward-looking Statements" on page 3 for forecast assumptions and notes of caution for usage.

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## 1. Qualitative Information on Quarterly Consolidated Financial Performance

### (1) Explanation of Results of Operations

In the first quarter of the current fiscal year, consolidated results of Japan System Techniques Co., Ltd. (hereafter "JAST") and its consolidated subsidiaries (hereafter "the Group") were as follows: net sales of 2,544 million yen (up 14.1% from the same period of the previous fiscal year), operating loss of 105 million yen (vs. operating income of 0 million yen in the same period of the previous fiscal year), ordinary loss of 95 million yen (vs. ordinary income of 9 million yen in the same period of the previous fiscal year), and net loss of 75 million yen (vs. net loss of 1 million yen in the same period of the previous fiscal year). Net sales increased while profits declined, which trended generally in line with plans.

Beginning from the first quarter of the current fiscal year, the Group added "medical big data business" to its existing three reportable business segments of "software," "package," and "system sales." The "medical big data business" involves the inspection and analysis of medical information, and sales of related services. Please refer to "4. Quarterly Consolidated Financial Statements, (4) Notes to Quarterly Consolidated Financial Statements (Segment and Other Information)" for details. Results by segment were as follows.

In the software business (individualized contracted software development), net sales increased but profits declined. Orders from the telecommunications industry declined, but increased from the service/retail industry, the manufacturing industry, and the public sector. Net sales totaled 1,524 million yen (up 10.5% from the same period of the previous fiscal year) and operating loss 49 million yen (vs. operating loss of 29 million yen in the same period of the previous fiscal year).

In the package business (sale and related services of operational reform packages for schools), net sales and profits declined. Implementation support and program product (PP) sales to universities declined, but end user computing (EUC: contracted development of package-related systems) and product maintenance increased slightly. Net sales totaled 316 million yen (down 18.3% from the same period of the previous fiscal year) and operating loss 60 million yen (vs. operating income of 67 million yen in the same period of the previous fiscal year).

In the system sales business (IT equipment sales and IT/telecom infrastructure construction), equipment sales to the service/retail industries declined, but orders from system integration (SI) projects for public sectors and equipment sales to universities were firm and increased. As a result, net sales totaled 654 million yen (up 44.8% from the same period of the previous fiscal year), and operating income 49 million yen (up 89.1% from the same period of the previous fiscal year).

Lastly, in the medical big data business (inspection and analysis of medical information, and sales of related services) newly added from the first quarter of the current fiscal year, in addition to automated inspection services for health insurance claims, the expansion of notification and data analysis services steadily expanded contracts with insurers, boosting sales and profits. Net sales totaled 48 million yen (up 308.6% from the same period of the previous fiscal year), and operating loss 45 million yen (vs. operating loss of 63 million yen in the same period of the previous fiscal year).

#### Features of the Group's quarterly results

A feature of the Group's software, package and systems sales, and medical big data businesses is that the delivery inspection period of most customers concentrates in March, the last month of the fiscal year for most companies, and then in September, the last month of the second quarter. This means that the Group's earnings in the first and third quarters tend to be much smaller than in the second and fourth quarters.

**(2) Explanation of Financial Position**

## 1) Balance sheet position

The balance of current assets at the end of the first quarter was 5,875 million yen, down 255 million yen over the end of the previous fiscal year. This was a net result of an increase in cash and deposits due to short-term loans payable and other items, and a decrease in accounts receivable-trade due to payment for orders received at the end of the previous fiscal year. The balance of noncurrent assets was 2,117 million yen, up 198 million yen, mainly due to an increase from the long-term time deposits and purchase of investment securities.

The balance of current liabilities at the end of the first quarter was 2,318 million yen, up 123 million yen over the end of the previous fiscal year. This was a net result of an increase from short-term loans payable and advances received, and a decrease due to income taxes paid. The balance of noncurrent liabilities was 1,357 million yen, down 8 million yen over the end of the previous fiscal year.

The balance of net assets was 4,316 million yen at the end of the first quarter, down 172 million yen over the end of the previous fiscal year. The main factor was the payment of dividends.

## 2) Cash flows

Cash and cash equivalents increased 1,029 million yen from 1,609 million yen at the start of the current fiscal year to 2,639 million yen at the end of the first quarter of the current fiscal year.

Cash flows by category were as follows.

Cash flows provided by operating activities totaled 723 million yen, compared with 649 million yen provided in the same period of the previous fiscal year. This was mainly due to the net result of an increase from notes and accounts receivable-trade and inventories, and a decrease from notes and accounts payable-trade and advances received.

Cash flows provided by investing activities totaled 167 million yen, compared with 73 million yen used in the same period of the previous fiscal year. The main difference was the net result of an increase from withdrawal of time deposits and collection of guarantee deposits, and a decrease from purchase of investment securities.

Cash flows provided by financing activities totaled 135 million yen, compared with 117 million yen used in the same period of the previous fiscal year. The main difference factor was a net increase in short-term loans payable.

**(3) Explanation of Consolidated Forecasts and Other Forward-looking Statements**

Regarding the Japanese economy in the first quarter of the current fiscal year, corporate earnings and personal consumption showed signs of recovery due to the government's acceleration of reconstruction efforts in the wake of the Great East Japan Earthquake, and yen depreciation and higher share prices triggered by expectations of governmental measures to exit from deflation quickly and to revitalize the economy. However, the outlook remained uncertain due to downside risk factors for the economy including a slowdown of the global economy particularly in Europe.

In the domestic IT industry, net sales in the information services sector remained positive on a year-on-year basis according to the Ministry of Economy, Trade and Industry's latest "Survey of Selected Service Industries" (final figures as of May 2013), reflecting the ongoing recovery in the overall industry. However, we regard the recovery as fragile given the aforementioned uncertainties regarding the outlook of the economy.

Despite the difficult business environment, the Group will steadily implement the core strategies it announced early in the fiscal year to achieve its business targets. The Group's strategy for each business segment is discussed below.

In the software business, the Group will move forward with establishing a regional-based business structure with head offices in Tokyo and Osaka. The Group will reorganize the Tokyo head office into two business divisions targeting the "big data" market. In the Osaka head office, the Group will newly establish a department for planning and proposing new solutions to continue to strengthen its earnings foundation and move forward with proposal-based marketing to achieve continued earnings expansion. Also, in order to commercialize new businesses more quickly and establish new earnings pillars, the Group has reorganized its financial-related division into three regional bases.

In the package business, the Group established business divisions in the greater Kanto and greater Kansai to localize operations and firmly expand its market share in each region, and will provide the latest educational IT services including information terminals and hosting services. Also, the Group develops next-generation mainstay products and put into practice new business concepts, and is continuously working to ensure that the school operations reform package “GAKUEN” becomes the dominant brand in the education market.

In the system sales business, the Group will focus on expanding business from core clients and acquiring new clients in high-margin SE services, and on launching new solutions utilizing cloud technology to build a new business platform and maintain earnings expansion.

Lastly, in the medical big data business, the Group will work to ensure the business makes a contribution as an independent business by appointing a dedicated business head, and an advisor to expand the business's advisory functions.

Based on the above, we maintain the initial consolidated earnings forecasts for FY3/14 that we released on May 10, 2013; net sales of 10,900 million yen (up 7.5% from the previous fiscal year), operating income of 400 million yen (up 27.3% from the previous fiscal year), ordinary income of 450 million yen (up 26.4% from the previous fiscal year), and net income of 225 million yen (up 33.2% from the previous fiscal year).

## **2. Matters Related to Summary Information (Notes)**

### **(1) Changes in Consolidated Subsidiaries during the Period**

Not applicable.

### **(2) Application of Special Accounting Methods for Presenting Quarterly Consolidated Financial Statements**

Not applicable.

### **(3) Changes in Accounting Policies and Accounting-based Estimates, and Restatements**

Not applicable.

## **3. Important Information about Going Concern Assumption**

Not applicable.

## 4. Quarterly Consolidated Financial Statements

## (1) Quarterly Consolidated Balance Sheets

	(Thousands of yen)	
	FY3/13 (As of Mar. 31, 2013)	First quarter of FY3/14 (As of Jun. 30, 2013)
Assets		
Current assets		
Cash and deposits	2,938,177	3,701,876
Notes and accounts receivable-trade	2,337,520	1,406,809
Merchandise and finished goods	145,160	94,052
Work in process	291,906	306,599
Raw materials and supplies	3,112	3,329
Deferred tax assets	194,068	274,958
Other	224,350	89,972
Allowance for doubtful accounts	(3,056)	(2,064)
Total current assets	6,131,241	5,875,534
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	550,476	550,476
Accumulated depreciation	(232,452)	(241,591)
Buildings and structures, net	318,024	308,884
Land	142,361	142,361
Other	240,953	243,844
Accumulated depreciation	(144,711)	(153,625)
Other, net	96,242	90,218
Total property, plant and equipment	556,627	541,465
Intangible assets		
Goodwill	35,338	33,259
Software	18,563	25,113
Other	7,189	7,189
Total intangible assets	61,091	65,563
Investments and other assets		
Investment securities	233,938	342,501
Long-term loans receivable	2,694	2,694
Deferred tax assets	245,413	242,307
Guarantee deposits	329,950	330,251
Prepaid pension cost	115,869	119,728
Other	433,876	533,244
Allowance for doubtful accounts	(60,549)	(60,599)
Total investments and other assets	1,301,192	1,510,128
Total noncurrent assets	1,918,912	2,117,156
Total assets	8,050,153	7,992,691

(Thousands of yen)

	FY3/13 (As of Mar. 31, 2013)	First quarter of FY3/14 (As of Jun. 30, 2013)
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable-trade	901,615	470,095
Short-term loans payable	17,309	267,392
Current portion of long-term loans payable	2,400	2,400
Income taxes payable	154,452	64,785
Provision for bonuses	383,366	233,155
Provision for directors' bonuses	24,829	12,021
Other	710,917	1,268,694
<b>Total current liabilities</b>	<b>2,194,889</b>	<b>2,318,546</b>
<b>Noncurrent liabilities</b>		
Long-term loans payable	4,200	3,600
Provision for retirement benefits	888,617	871,480
Provision for directors' retirement benefits	397,697	404,855
Other	75,209	77,446
<b>Total noncurrent liabilities</b>	<b>1,365,724</b>	<b>1,357,382</b>
<b>Total liabilities</b>	<b>3,560,614</b>	<b>3,675,928</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	924,223	927,705
Capital surplus	885,862	889,344
Retained earnings	2,865,993	2,671,065
Treasury stock	(266,494)	(266,539)
<b>Total shareholders' equity</b>	<b>4,409,584</b>	<b>4,221,576</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	34,414	39,767
Foreign currency translation adjustment	(14,720)	(11,870)
<b>Total accumulated other comprehensive income</b>	<b>19,694</b>	<b>27,896</b>
Subscription rights to shares	984	972
Minority interests	59,275	66,317
<b>Total net assets</b>	<b>4,489,539</b>	<b>4,316,762</b>
<b>Total liabilities and net assets</b>	<b>8,050,153</b>	<b>7,992,691</b>

**(2) Quarterly Consolidated Statements of Income and Comprehensive Income****Quarterly Consolidated Statements of Income****(For the Three-month Period)**

	(Thousands of yen)	
	First three months of FY3/13 (Apr. 1, 2012 – Jun. 30, 2012)	First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)
Net sales	2,230,730	2,544,482
Cost of sales	1,787,796	2,161,278
Gross profit	442,933	383,204
Selling, general and administrative expenses	442,510	489,063
Operating income (loss)	423	(105,859)
Non-operating income		
Interest income	2,992	2,833
Dividends income	2,163	1,164
Rent income	3,845	4,000
Other	2,492	6,100
Total non-operating income	11,494	14,098
Non-operating expenses		
Interest expenses	267	401
Rent expenses	2,322	2,334
Other	295	791
Total non-operating expenses	2,885	3,526
Ordinary income (loss)	9,032	(95,287)
Income (loss) before income taxes and minority interests	9,032	(95,287)
Income taxes	11,519	(21,560)
Loss before minority interests	(2,487)	(73,726)
Minority interests in income (loss)	(701)	2,096
Net loss	(1,786)	(75,823)

**Quarterly Consolidated Statements of Comprehensive Income**  
**(For the Three-month Period)**

	(Thousands of yen)	
	First three months of FY3/13 (Apr. 1, 2012 – Jun. 30, 2012)	First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)
Loss before minority interests	(2,487)	(73,726)
Other comprehensive income		
Valuation difference on available-for-sale securities	(5,620)	5,352
Foreign currency translation adjustment	3,784	7,649
Total other comprehensive income	(1,836)	13,001
Comprehensive income	(4,323)	(60,725)
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	(6,075)	(67,621)
Comprehensive income attributable to minority interests	1,751	6,895

**(3) Quarterly Consolidated Statements of Cash Flows**

(Thousands of yen)

	First three months of FY3/13 (Apr. 1, 2012 – Jun. 30, 2012)	First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)
Net cash provided by (used in) operating activities		
Income (loss) before income taxes and minority interests	9,032	(95,287)
Depreciation and amortization	10,096	17,833
Depreciation of software	2,305	2,554
Amortization of goodwill	-	2,078
Increase (decrease) in provision for bonuses	(180,968)	(150,210)
Increase (decrease) in provision for retirement benefits	6,002	(18,110)
Decrease (increase) in prepaid pension costs	2,359	(3,859)
Interest and dividends income	(5,155)	(3,997)
Interest expenses	267	401
Decrease (increase) in notes and accounts receivable-trade	406,554	932,030
Increase (decrease) in advances received	375,965	245,578
Decrease (increase) in inventories	(147,247)	36,758
Increase (decrease) in notes and accounts payable-trade	(118,087)	(431,639)
Other, net	450,017	326,048
Subtotal	811,142	860,177
Interest and dividends income received	6,012	4,756
Interest expenses paid	(267)	(401)
Income taxes paid	(167,404)	(140,982)
Net cash provided by (used in) operating activities	649,483	723,550
Net cash provided by (used in) investing activities		
Decrease (increase) in time deposits	(4,124)	172,012
Purchase of property, plant and equipment	(1,414)	(813)
Purchase of investment securities	(449)	(100,252)
Payments for guarantee deposits	(65,872)	(354)
Proceeds from collection of guarantee deposits	580	106,818
Payments for asset retirement obligations	(1,672)	-
Other, net	(788)	(9,675)
Net cash provided by (used in) investing activities	(73,741)	167,735
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(1,401)	248,863
Repayment of long-term loans payable	-	(600)
Proceeds from issuance of common stock	3,146	6,952
Purchase of treasury stock	-	(44)
Cash dividends paid	(118,689)	(119,104)
Other, net	(60)	(190)
Net cash provided by (used in) financing activities	(117,005)	135,876
Effect of exchange rate change on cash and cash equivalents	329	2,355
Net increase (decrease) in cash and cash equivalents	459,066	1,029,517
Cash and cash equivalents at beginning of period	2,015,704	1,609,962
Cash and cash equivalents at end of period	*1 2,474,770	*1 2,639,479

**(4) Notes to Quarterly Consolidated Financial Statements****Going Concern Assumption**

Not applicable.

**Significant Changes in Shareholders' Equity**

Not applicable.

**Segment and Other Information**

## I. First three months of FY3/13 (Apr. 1, 2012 – Jun. 30, 2012)

## 1. Information related to net sales and profit or loss for each reportable segment (Thousands of yen)

	Software business	Package business	System sales business	Medical big data business	Total	Adjustment (Note 1)	Amounts shown on quarterly consolidated statements of income (Note 2)
Net sales							
1. External sales	1,379,352	387,527	452,014	11,835	2,230,730	-	2,230,730
2. Inter-segment sales and transfers	-	-	16,569	-	16,569	(16,569)	-
Total	1,379,352	387,527	468,584	11,835	2,247,300	(16,569)	2,230,730
Segment profit (loss)	(29,554)	67,314	25,950	(63,285)	423	-	423

Notes: 1. Segment profit (loss) represents eliminations for inter-segment transactions.

2. Segment profit (loss) is adjusted to be consistent with operating income shown on the quarterly consolidated statements of income.

## 2. Information related to impairment losses on noncurrent assets, goodwill, etc. for each reportable segment

Not applicable.

## II. First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)

## 1. Information related to net sales and profit or loss for each reportable segment (Thousands of yen)

	Software business	Package business	System sales business	Medical big data business	Total	Adjustment (Note 1)	Amounts shown on quarterly consolidated statements of income (Note 2)
Net sales							
1. External sales	1,524,837	316,710	654,569	48,365	2,544,482	-	2,544,482
2. Inter-segment sales and transfers	3,168	-	14,540	-	17,708	(17,708)	-
Total	1,528,005	316,710	669,110	48,365	2,562,191	(17,708)	2,544,482
Segment profit (loss)	(49,328)	(60,157)	49,070	(45,444)	(105,859)	-	(105,859)

Notes: 1. Segment profit (loss) represents eliminations for inter-segment transactions.

2. Segment profit (loss) is adjusted to be consistent with operating loss shown on the quarterly consolidated statements of income.

## 2. Information related to impairment losses on noncurrent assets, goodwill, etc. for each reportable segment

Not applicable.

## 3. Information related to revisions for reportable segments

The Group formerly had three reportable business segments of "software," "package," and "system sales," but added "medical big data business" (inspection and analysis of medical information, and sales of related services) as a reportable business segment beginning from the first quarter of the current fiscal year in light of the growing monetary importance of the business.

The segment information for the first three months of FY3/13 is prepared and disclosed based on the reportable segment categories after the revision as shown in "1. Information related to net sales and profit or loss for each reportable segment" for the first three months of FY3/13.

## 5. Supplementary Information

### Goods Manufactured, Orders Received and Sales

Reportable segment categories are revised from the first quarter of the current fiscal year as described in the section “4. Quarterly Consolidated Financial Statements, (4) Notes to Quarterly Consolidated Financial Statements (Segment and Other Information).” Year-on-year changes are presented by using adjusted figures for the first three months of FY3/13 according to new reportable segment categories.

#### (1) Goods Manufactured

Goods manufactured in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)	Year-on-year (%)
Software business	1,267,503	108.9
Package business	271,986	116.7
System sales business	556,846	153.0
Medical big data business	64,941	239.6
Total	2,161,278	120.9

Notes: 1. The above amounts are based on cost of sales; inter-segment transactions have been eliminated.

2. The above amounts do not include consumption taxes.

#### (2) Orders Received

Orders received in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	Orders received	Year-on-year (%)	Order backlog	Year-on-year (%)
Software business	1,531,721	118.0	1,349,084	130.6
Package business	345,673	68.3	441,567	72.1
System sales business	823,771	182.7	308,247	58.3
Medical big data business	42,478	27.6	268,773	172.4
Total	2,743,645	113.9	2,367,673	101.6

Notes: 1. The above amounts are based on selling prices; inter-segment transactions have been eliminated.

2. The above amounts do not include consumption taxes.

#### (3) Sales

Sales in the period under review are broken down by segment as follows. (Thousands of yen)

Operating segment	First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)	Year-on-year (%)
Software business	1,524,837	110.5
Package business	316,710	81.7
System sales business	654,569	144.8
Medical big data business	48,365	408.6
Total	2,544,482	114.1

Notes: 1. Inter-segment transactions have been eliminated.

2. The following table indicates sales amounts to major customers and their ratios to total sales amount. (Thousands of yen)

Customers	First three months of FY3/13 (Apr. 1, 2012 – Jun. 30, 2012)		First three months of FY3/14 (Apr. 1, 2013 – Jun. 30, 2013)	
	Amount	%	Amount	%
Nex-area Company Limited	-	-	204,980	8.1
NTT COMWARE WEST CORPORATION	312,784	14.0	147,038	5.8
DUSKIN CO., LTD.	157,859	7.1	146,607	5.8

3. The above amounts do not include consumption taxes.

*This financial report is solely a translation of “Kessan Tanshin” (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.*